

## Specialty Care Management (SCM) – Solutions Overview

**SCM is the industry leader in renal dialysis cost containment and chronic kidney disease (CKD) management solutions.**

With 1 in 7 U.S. adults affected by kidney disease, and the average dialysis claim exceeding \$500,000 per year, SCM partners with self-funded health plans to mitigate these risks, reduce costs, and improve population health outcomes.

### OUTPATIENT DIALYSIS COST CONTAINMENT

SCM's per claimant case rates lead the industry, delivering an average 54% additional savings compared to standard network solutions. The fixed, all-inclusive rate provides budget certainty for a historically volatile claim.



- No Startup or Implementation Fees.
- No % of Savings Fees.
- Network, TPA, and Provider Agnostic.
- Positive influence on Stop Loss renewals, including increased likelihood of lowered or eliminated lasers.

### CHRONIC KIDNEY DISEASE (CKD) MANAGEMENT

SCM's comprehensive CKD management solutions are designed to prevent pre-dialysis disease progression, control escalating costs, and significantly improve member health outcomes.



- No Startup or Implementation Fees.
- Ongoing member engagement with SCM's Clinical Team and a dedicated Nurse Coach for the member and their caretaker.
- Key objective is to prevent (or delay) dialysis, and improve member health.

### COMPREHENSIVE DATA ANALYTICS (CDA)

SCM's data analytics capabilities provide a comprehensive understanding of risk across the member population, enabling health plans to address high-cost claims early, manage dialysis expenses, and implement targeted clinical interventions.



- For uncontracted plans, SCM can perform a complimentary, one-time comprehensive risk assessment (a.k.a. "Renal Risk Assessment"). [RRA.pdf \(specialtycm.com\)](#)
- For contracted plans, claims data is organized and analyzed monthly. Zero cost to enroll.
- Early detection of CKD and pre-dialysis conditions.



Learn more by visiting  
our website!

[www.specialtycm.com](http://www.specialtycm.com)

