



CASE STUDY: From High Cost to Under Control

CHALLENGE

Escalating renal related expenses.

1 in 7

AMERICANS IS AFFECTED WITH KIDNEY DISEASE

A self-insured employer sought assistance from **Specialty Care Management (SCM)** to address escalating high-cost claims, particularly in renal dialysis treatments. The organization approached SCM after a referral from a nationally recognized employee benefits broker, seeking a solution to reduce costs and regain control over their renal related healthcare expenditures.

SOLUTION

SCM prepared a comprehensive management plan tailored specifically for the Employer, targeting cost reduction while ensuring quality care for members undergoing renal dialysis treatments. The plan leverages SCM's unique case rate approach to provide predictability in expenses, shielding against market inflation and fluctuating billed charges.

Further by partnering with SCM, the client gains access to a robust clinical management team, capable of addressing comorbidities and precursors to high-cost claims, as well as complimentary data analytics.

SCM PROGRAM DIFFERENTIATORS

- ✔ **No Set-Up Fees or Costs** until utilization.
- ✔ **Fixed, All-inclusive Capitated Case Rate**, which includes all outpatient center's charges. (Plan will not pay more than quoted case rate.)
- ✔ **Dedicated Renal Nurse Coach.**
- ✔ **No Disruption of Care.** Members can continue seeing their existing provider.
- ✔ **Network, TPA and Provider Agnostic.**
- ✔ **100% Success Rate on Challenges and Appeals.'**

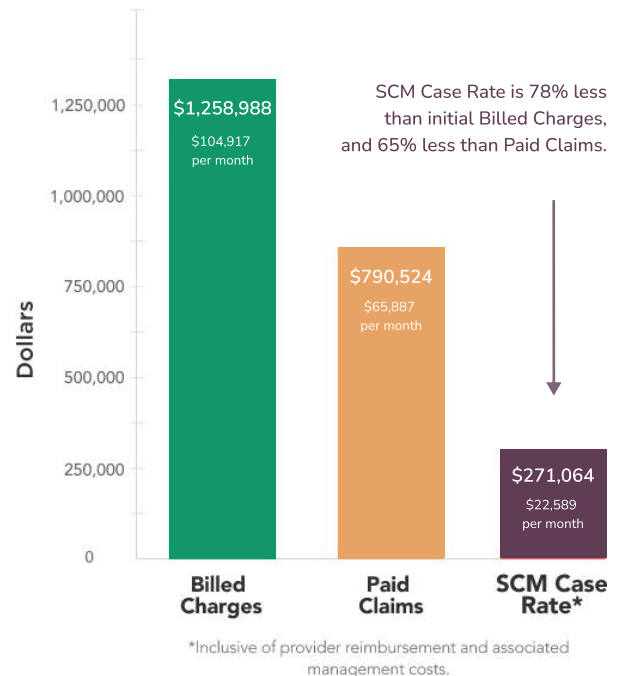
RESULTS

The adoption of SCM's solutions resulted in significant savings for the Employer. By transitioning to SCM's case rate approach, the organization achieved total additional savings off of their paid claims amounting to **\$519,460 annually.**



SCM SOLUTION OVERVIEW – FINANCIAL IMPACT

Effective Date: August 1, 2022, with a 12-month rate period spanning from August 1, 2022, to July 31, 2023.



Get started with a complimentary discovery call and renal risk assessment.

